TriCounty HEALTH PLANS
80 Robinson Street, Pottstown PA 19464
484.424.5222
www.TriCountyHealthPlans.com

Licensed and Experienced Medicare Insurance Agent

Do you thrive on teamwork, building relationships, and community involvement? TriCounty Health Plans is seeking driven sales professionals who want to build a career as a community partner and individual health insurance specialist. Our team is made up of relationship-focused, service-minded individuals dedicated to making a meaningful difference in the lives of our clients and our community.

If you're ready to take on new challenges, grow your career, and make a lasting impact to the clients we serve, we'd love to connect with you!

Benefits

- Base salary
- Health insurance available
- Paid training & ongoing development
- Supportive, in office team environment
- Opportunity for growth
- Access to multiple insurance carriers

What You'll Do

- **Client Consultation**: Meet with, assist, and advise clients to assess their health insurance needs and recommend appropriate coverage.
- **Customer Service**: Uncover client needs and provide guidance and year-round service to our individual (ACA) and Medicare clients.
- **Networking**: Build and maintain community relationships by attending networking events and activities.
- **Administrative Work**: Maintain compliance and accurate CRM documentation.
- **Training and Development:** Participate in ongoing training and professional development to stay current with industry changes and enhance sales skills.

What You Need

- Active Pennsylvania Life & Health License
- 3-5 years of experience in insurance sales
- Strong communication & customer service skills
- Medicare/Pennie experience preferred

What You Bring:

- Able to build trust and relationships quickly
- Work well independently and as part of a cohesive team
- Able to make a positive impact at community and networking events

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- Able to effectively listen to client needs
- Apply problem-solving and analytical skills to match clients with the right solutions
- Manage time effectively to balance client meetings, client data management, and community events
- Stay current with updates and trends in Medicare and Pennie Plans

Schedule

- Full-time, 100% in Pottstown office