TriCounty HEALTH PLANS
80 Robinson Street, Pottstown PA 19464
484.424.5222
www.TriCountyHealthPlans.com

Entry Level Medicare Insurance Agent

Are you someone who thrives on teamwork, building relationships, and community involvement?
TriCounty Health Plans is seeking a professional who wants to start their career as a community partner and individual health insurance specialist. Our team is made up of relationship-focused, service-minded individuals dedicated to making a meaningful difference in the lives of our clients and our community.

If you're ready to take on new challenges, grow your career, and make a lasting impact to the clients we serve, we'd love to connect with you.

Benefits

- Base salary
- Health insurance available
- Licensing guidance and one time exam fee (if necessary)
- Ongoing mentorship and coaching
- Supportive, in office team environment
- Opportunity for growth
- Access to multiple insurance carriers

What You'll Do

- **Client Consultation:** Learn to identify client needs and recommend appropriate insurance solutions.
- **Customer Service:** Provide needs-based guidance and year-round service to our individual (ACA) and Medicare clients.
- **Networking:** Build and maintain community relationships by attending networking events and activities.
- **Administrative Work**: Maintain compliance and accurate CRM documentation.
- **Training and Development:** Participate in ongoing job shadowing, training, and professional development to learn the insurance business and sales techniques.

What You Need

- Strong communication skills
- Positive attitude and willingness to learn
- Self-motivated and dependable
- Comfortable speaking with people in person, by phone, or video
- Motivated to meet or exceed goals
- Desire to learn and grow your knowledge and skills in Individual and Medicare insurance sales
- A PA Life and Health Insurance License is required before selling insurance products (within three months of hire)

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What You Bring:

- Able to build trust and relationships quickly
- Work well independently and as part of a cohesive team
- Able to make a positive impact at community and networking events
- Able to effectively listen to client needs
- Apply problem-solving and analytical skills to match clients with the right solutions
- Manage time effectively to balance client meetings, client data management, and community events
- Stay current with updates and trends in Medicare and Pennie Plans

Schedule

- Full-time, 100% in Pottstown office